

Radio Analysis Software

Our Software

ACT 1 Systems' software has been making buying and selling national and local radio easier and more affordable since 1980, and is the tool of choice for analyzing **Nielsen Audio** radio audience data. ACT 1 offers built-in integration between all ACT 1 clients, allowing buyers (agencies/advertisers) and suppliers (radio networks, syndicators, group owners and others) to work together efficiently, including the seamless exchange of "lineups" (affiliate station lists, shows & networks) and proposals (schedules) that utilize those lineups for a radio buy.

With our software, you can:

- ✓ Create reports using **Nielsen Audio's Nationwide (DMA)** or **Metro (MSA) PPM and Diary** data using all audiences or ethnic audiences.
- ✓ Create and exchange "lineups" (affiliate station lists, shows & networks) corresponding to the radio programs being sold in proposals, allowing buyers and suppliers to match/validate audience results and avoid confusion. ACT 1 automatically validates these lineups against the latest Nielsen Audio "call letter" data.
- ✓ Show audience delivery based on actual or intended clearances by including clearance percentages in lineups.
- ✓ Customize reports with AQH, Cume, ratings, share, Reach & Frequency, Impressions, GRP, Turnover, TSL, etc.
- ✓ Get audience estimates **by stations**, **by markets** and by **combined market totals** (national totals and/or groups of markets such as Top 10). Suppliers can use ACT 1 to get this delivery for lineups individually and/or for multiple lineups combined (such as proposal's combined delivery). Buyers can use ACT 1 to merge and aggregate multiple lineups together (from different suppliers) to get the delivery of an entire buy.
- ✓ Conduct **research** with multi-market Rankers, Trends, Demo Compositions and Hourly Analysis.
- ✓ Trend and/or average surveys for multiple lineups and multiple markets.
- ✓ Create, import and aggregate multi-week national proposals (schedules) to meet advertiser goals. Suppliers can use ACT 1 to create or enhance their proposals to respond to RFPs in the buyer-desired "XML Proposal" format. Buyers can use ACT 1 to combine multiple proposals (from different suppliers) to plan their buys, get subtotals (by initiative/campaign, by spot length, by daypart, etc.) and aggregate proposals across different radio types (terrestrial traditional/custom/unwired, digital/streaming, satellite, RADAR, OmniTel, etc.). Proposals can be viewed in traditional Mon-Sun broadcast weeks' mode as well as Sun-Sat week's mode (for retail).
- ✓ Get unlimited and free support and training from ACT 1. We're always here to help!
- ✓ Allow multiple users from multiple office locations to share access to ACT 1 software simultaneously.

Our Clients

Our clients include Radio networks, Syndicators, Agencies, Advertisers, Group Owners, and others. See our <u>www.act1systems.com</u> web site for a current list of our clients.

Typical Workflow & Sample Reports

See the following pages for typical supplier and buyer workflow in ACT 1 and for a small sampling of ACT 1 reports.

Screen-Sharing Demonstrations

To see ACT 1 live, contact us at 818-347-6400 or rfite@act1systems.com to schedule a screen-sharing demonstration.

The Purpose of ACT 1 Software

ACT 1 makes it easier and more affordable to buy and sell national radio. Suppliers (networks, syndicators, group owners and others) use ACT 1 to sell commercial radio airtime on their shows, programs and networks. Buyers (agencies and advertisers) use ACT 1 to purchase that radio airtime to run their ads/spots, with the goal that their target audience will hear that spot and be inspired to purchase the advertiser's product or service.

Nielsen Audio (formerly Arbitron) collects data on people listening to radio and provides this data to ACT 1. **Suppliers and buyers use ACT 1 to look at Nielsen Audio data**, and use <u>historical</u> radio listening data to estimate what <u>future</u> radio listening habits might be, to plan national radio buys and meet advertiser goals.

Most importantly, **ACT 1 creates standardization and currency**. If a supplier's proposal says they get a certain radio listening audience with Nielsen Audio data, the buyer can reproduce and validate the results at their end. This assists everyone with creating fair pricing.

Using ACT 1 for **research** is an extremely important aspect for some clients. This may involve checking station prestige/ranks ("How many of my stations fall within the Top 10 in their respective markets?") or to build the shows they plan to sell, using ACT 1 to research which stations to add/remove from their networks. ACT 1 is also used to determine how individual stations and/or networks perform over time ("Trend"), perform across different gender/age groups ("demos"), how they perform at different times of the day ("dayparts"), and for "post buy analysis" once new radio listening data is released that aligns with the actual spot airing.

ACT 1 is also unique in that it can aggregate all listening, across all markets, into **national totals** (with the option to also show individual station and market detail)... for an entire national buy.

How Does ACT 1 Factor into the Workflow for Buying National Radio?

Suppliers create station/affiliate lists ("lineups") for their shows and programs in ACT 1, which ACT 1 validates against the latest Nielsen Audio monthly "call letter" data. Suppliers then run ACT 1 reports on those lineups to produce national radio audience estimates for their shows, which they include in proposals they send to buyers.

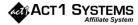
When a buyer makes a Request for Proposal ("RFP") to buy available radio airtime, suppliers will submit their lineups (in ACT 1 format) along with their proposals (in XML format) to the buyer. These unique XML format proposals can be created by suppliers using ACT 1's Planner application or traffic systems (such as Counterpoint).

Buyers import the supplier's **lineups** and **proposals** into ACT 1 software. Buyers then plan and evaluate the buy in ACT 1's **Planner** application (a multi-week "buy sheet" interface) and transfer those schedules from Planner to ACT 1's **Affiliate System** application for more precise (and extra) reports, such as Reach & Frequency, audience by format (rock vs. news/talk) or audience by market. Using ACT 1, Buyers aggregate all the lineups and proposals from all the suppliers, to get combined totals and subtotals for an entire buy to meet advertiser goals.

ACT 1 supports a variety of different buying methods, including upfronts, incremental, scatter, initiative/campaign-based buys, and standard Mon-Sun broadcast weeks' mode or optional Sun-Sat weeks' mode for retail buys.

Suppliers and buyers can regularly take advantage of ACT 1's unlimited and free support to help in many ways, such as to help prepare properly formatted proposals to meet RFP specs, help interpret report results or help come up with time-saving solutions for more efficient workflow. We're here to help!

Detail Pages



ACT 1 Systems

MARS: Red Planet Test Lineup (1/04/01)
MOON: Sample Lineup from the Moon (1/04/01)
PLUTO: Pluto Lineup Example (11/29/00)
Includes all snill-in

Includes all spill-in.									
				Wor	nen 21	+	Mer	ı 25-5	4
DMA						AQH			AQH
Rank Market/Station/S	chedule	Book L	ineup		AQH			AQH	
1 New York		NSp08		Pop:	7,84	2,500	Pop:	4,37	2,500
				In-Tab:	1	8,381	In-Tab:	:	3,688
WAAA-FM	MF 6a-12m	N.	//ARS		4,600	0.1		5,800	0.1
WEEE-AM	MF 10a-3p	N.	MARS		33,300	0.4	2	29,000	0.7
WPPP-FM	MF 3-7p	N	//ARS		45,500	0.6	1	18,500	0.4
WLLL-FM	MF 6a-7p	N	MOON		6,600	0.1		2,800	0.1
WSSS-AM	MF 6a-7p	N	MOON		6,600	0.1	5	50,500	1.2
WHHH-AM #	MF 10a-3p	F	PLUTO		-	-		-	-
Total		N	MARS		83,400	1.1	5	53,300	1.2
Total		N	MOON		13,200	0.2	5	3,200	1.2
Total		F	PLUTO		0	0.0		0	0.0
TOTAL		-			96,600	1.2	10	6,600	2.4
2 Los Angeles		NSp08		Pop:	6,23	1,400	Pop:	3,86	2,000
				In-Tab:		5,702	In-Tab:		2,864
KAAA-FM	MF 3-7p	N.	//ARS		32,300	0.5		7,300	0.2
KCCC-FM #	MF 6-10a	N.	//ARS		-	-		-	-
KPPP-FM	MF 6a-7p	N	MOON		49,700	0.8	1	18,100	0.5
KEEE-FM	SS 10a-7p	F	PLUTO		7,400	0.1		2,900	0.1
Total		N	MARS		32,300	0.5		7,300	0.2
Total		N	MOON		49,700	0.8	1	18,100	0.5
Total		F	PLUTO		7,400	0.1		2,900	0.1
TOTAL		-			89.300	1.4	2	28.300	0.7

Summary Page (by Population)

Arbitron DMA Area Spring Nationwide 2008 All Summary - Population

Audience Report Gross Impressions

Audience Report Average Quarter Hour

Arbitron DMA Area

Spring Nationwide 2008

		Women 21+				Men 25-54					
DMA Market Ranks		Gross Imp.	GRPs	GI % Tot	-	Gross Imp.	GRPs	GI % Tot			
Various Unreported (Proportionally included in all totals below)		48,000				34,000					
Top 10	Pop: In-Tab:	34 , 968.200	345,300 31,132 2.8		Pop: In-Tab:	20 , 742.400	488,400 14,357 3.6	(25.4% Cov) 79.4			
25+	Pop: In-Tab:	55,	955,200 47,245	(20.3% Cov)	Pop: In-Tab:	31,	602,300 19,969	(20.5% Cov)			
Total United States	Pop: In-Tab:		0.3 771,100 89,302		Pop: In-Tab:		0.5 699,100 38,916				
Coverage Pct.	1	,213,400	1.1 56.1%	100.0		935,300	1.5 56.8%	100.0			

Overview Page (by Format)

Arbitron DMA Area Spring Nationwide 2008 Overview - Coverage

Audience Report Cume

	Women 21+	Men 25-54	
	Dayparts Cume Cume Rtg.		Dayparts Cume % of Cume Rtg. Tot
Total United States	Pop: 111,771,100		Pop: 63,699,100
All Summary (Total for all Formats)	Cov Pop: 27,488,000 In-Tab: 35,342 948.600 3.5		Cov Pop: 15,670,800 In-Tab: 15,418 350,000 2,2 100.0
	24.6% Cov		24.6% Cov
Adult Contmp.	Cov Pop: 18,237,000 In-Tab: 22,109 853,600 4.7		Cov Pop: 10,381,200 In-Tab: 9,630 267,400 2.6 76.4
	16.3% Cov		16.3% Cov
Talk	Cov Pop: 12,845,900 In-Tab: 16,724 96,900 0.8 11.5% Cov	10.2	Cov Pop: 7,432,600 In-Tab: 7,332 83,100 1.1 23.7 11.7% Cov

Overview Page (by Lineup)

Arbitron DMA Area Spring Nationwide 2008 Overview - Coverage

Audience Report Reach

	Men 25-54 1 Week							
	Gross Imp. GRPs	Net %Mkt Avg % of Reach^ Rch^ Freq^ Tot						
Total United States	Pop: 63,699,100	î.						
All Summary (Total 3 lineup summary)	Cov Pop: 36,174,700 In-Tab: 38,916 935,300 2.6 56.8% Cov	675,200 1.9 1.4 100.0						
MOON (+) Sample Lineup from the Mo (1/04/01)	Cov Pop: 17,365,900 In-Tab: 16,355 539,300 3.1 27.3% Cov	386,400 2.2 1.4 57.2						
MARS (+) Red Planet Test Lineup (1/04/01)	Cov Pop: 18,692,100 In-Tab: 17,621 278,600 1.5 29.3% Cov	206,900 1.1 1.3 30.6						

Audience Report

The "Audience Report" in ACT 1's Affiliate System application is a true workhorse.

Suppliers will use this report to produce national radio audience estimates for their shows, to include on their proposals when responding to buyers.

Buyers will *transfer proposal schedules to this report* to validate supplier audience and evaluate individual stations, markets and national totals for an entire buy (such as Impressions, GRPs and Reach & Frequency). See pages 6-7 for details on proposal schedules.

Detail Pages (Stations & Markets)

These pages show station detail and market delivery (for individual lineups, as well as lineups combined).

Summary Pages (Market Groups)

These pages can show delivery by (customizable) market groupings, such as delivery in Top 10 or 151+.

Overview Page (National)

These pages show "bottom line" national totals, grouped by lineup or something else (like format). When transferring proposals schedules to this report, the Overview can also show each supplier's delivery.

Types of Reports

AQH, Gross Impressions, Reach & Frequency, Cume, Turnover, AQH & Cume, and (Demo) Composition.

Multiple Demographics

One or more demos can be analyzed at the same time. This is helpful when a buyer is looking at secondary demos, or when clients want to run demo compositions (to determine what percentage a

sub-demo contributes to a larger demo).

Control Grouping

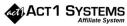
Group by lineup, station, format, owner, rep, state, county size, time zone, comm-status or Home DMA.

Spots & Flight

Assign spots manually, or use stored spots (either spots stored in a lineup or spots stored in a proposal). When transferring proposal schedules to this report, the flight is automatically set for you.

Print/Export Reports

Can be printed to paper-printers or PDFs (for email), or exported to a CSV text file for use in programs like Microsoft Excel & Word.



ACT 1 Systems

PLUTO: Pluto Lineup Example (11/29/00) MARS: Red Planet Test Lineup (1/04/01) MOON: Sample Lineup from the Moon (1/04/01)

Arbitron DMA Area Spring Nationwide 2008 All Summary - Population

Demo Summary Report Average Quarter Hour

Includes unreported audience.

		Various		MSu 6a-12	m		Total
		Various		mou ou 12	_		Inited States
			AQH		AQH		
Demograp		AQH	Rtg.	AQH	Rtg.	Cov%	Population In-Tab
Persons 1		833,900	0.3	768,100	0.3	56.6	254,985,200 189,295
	12-17	62,600	0.2	51,900	0.2	57.0	25,145,400 17,438
Persons 1		151,600	0.3	137,600	0.2	56.5	55,165,500 32,588
Persons 1		297,300	0.3	263,400	0.3	56.4	95,559,100 52,926
Persons 1		566,700	0.4	498,400	0.3	56.8	161,186,800 98,508
Persons 1		771,100	0.3	716,000	0.3	56.6	229,839,800 171,857
Persons 1		88,800	0.3	85,500	0.3	56.0	30,020,100 15,150
Persons 1		234,700	0.3	211,000	0.3	56.2	70,413,700 35,488
Persons 1		504,300	0.4	446,000	0.3	56.7	136,041,400 81,070
Persons 1		583,600	0.4	517,000	0.3	56.7	157,193,500 100,374
Persons 2		681,900	0.3	630,100	0.3	56.7	199,819,700 156,707
Persons 2		145,400	0.4	125,900	0.3	56.3	40,393,600 20,338
Persons 2	25-49	415,200	0.4	360,500	0.3	56.9	106,021,300 65,920
Persons 2	25-54	494,200	0.4	431,600	0.3	56.9	127,173,400 85,224
Persons 2	25-64	593,700	0.4	533,400	0.3	56.8	160,644,100 118,656
Persons 3	35+	536,400	0.3	504,500	0.3	56.8	159,426,100 136,369
Persons 3	35-44	186,200	0.4	157,900	0.4	57.4	42,953,000 27,664
Persons 3	35-54	348,500	0.4	306,000	0.4	57.1	86,779,800 64,886
Persons 4	15-49	82,700	0.4	76,600	0.3	57.1	22,674,700 17,918
Persons 5	50+	266,600	0.3	270,100	0.3	56.4	93,798,400 90,787
	12-17	23,300	0.2	22,400	0.2	57.0	12,885,600 8,460
	12-24	61,400	0.2	62,300	0.2	56.4	28,388,400 16,263
	12-34	135,200	0.3	125,200	0.3	56.3	49,002,300 25,660
	12-49	286,100	0.4	252,500	0.3	56.7	81,728,800 46,434
	18+	399,000	0.4	369,400	0.3	56.5	111,847,000 78,86
	18-24	38,000	0.2	39,600	0.3	55.9	15,502,800 7,803
	18-34	112,200	0.3	103,400	0.3	56.0	36,116,700 17,200
	18-49	262,600	0.4	230,300	0.3	56.6	68,843,200 37,97
	18-54	304,000	0.4	267,700	0.3	56.6	79,201,900 46,71
	25+	360,800	0.4	329,200	0.3	56.6	96,344,200 71,06
	25-34		0.4			56.2	
	25-34 25-49	73,500		63,300	0.3		20,613,900 9,39
		224,600	0.4	189,800	0.4	56.8	53,340,400 30,17
	25-54	265,600	0.4	227,400	0.4	56.8	63,699,100 38,91
	25-64	320,100	0.4	283,800	0.4	56.7	79,837,600 54,51
	35+	287,400	0.4	265,400	0.4	56.7	75,730,300 61,66
	35-44	105,700	0.5	84,800	0.4	57.3	21,518,800 12,53
	35-54	191,700	0.4	163,900	0.4	57.1	43,085,200 29,519
	15-49	44,800	0.4	41,400	0.4	57.1	11,207,700 8,23
	50+	136,200	0.3	139,300	0.3	56.2	43,003,800 40,89
	50-54	41,400	0.4	36,700	0.4	56.6	10,358,700 8,74
	12-17	39,000	0.3	29,700	0.2	57.0	12,259,800 8,97
Women 1		89,800	0.3	75,400	0.3	56.6	26,777,100 16,32
Women 1		162,200	0.3	137,400	0.3	56.5	46,556,800 27,26
Women 1		280,300	0.4	245,600	0.3	56.8	79,458,000 52,07
Women 1	18+	371,600	0.3	346,600	0.3	56.7	117,992,800 92,98
Women 1	18-24	51,100	0.4	45,800	0.3	56.2	14,517,300 7,34
Women 1	18-34	122,800	0.4	107,600	0.3	56.4	34,297,000 18,28
Women 1	18-49	241,600	0.4	215,600	0.3	56.8	67,198,200 43,09
Women 1		279,500	0.4	249,600	0.3	56.8	77,991,600 53,65
Women 2		321,100	0.3	300,900	0.3	56.8	103,475,500 85,64
Women 2		71,900	0.4	61,900	0.3	56.4	19,779,700 10,94
Women 2		190,300	0.4	169,900	0.3	57.0	52,680,900 35,74
Women 2		228,400	0.4	204,100	0.3	56.9	63,474,300 46,30
Women 2		273,400	0.3	250,500	0.3	56.8	80,806,500 64,13
Women 3		248,400	0.3	238,700	0.3	56.8	83,695,800 74,70
Women 3		80,800	0.4	72,500	0.3	57.4	21,434,200 15,12
Women 3		156,000	0.4	142,300	0.3	57.4	43,694,600 35,36
Women 4		37,400	0.4	34,700	0.3	57.1	11.467.000 9.68
Women 5			0.3		0.3	56.6	
		130,200		130,100			
Women 5	00-54	37,700	0.3	33,800	0.3	56.7	10,793,400 10,559

Arbitron DMA Area Spring Nationwide 2008 All Summary - Population

Daypart Summary Report Average Quarter Hour

	Persons 12+		Women 2	1+	Men 25-54			
	Pop: 254,985 In-Tab: 189, Cov %: 56	295	Pop: 111,771, In-Tab: 89,3 Cov %: 56.	02	Pop: 63,699,100 In-Tab: 38,916 Cov %: 56.8			
	1000000000	AQH		AQH	6800000	AQH		
Dayparts	AQH	Rtg.	AQH	Rtg.	AQH	Rtg.		
MF 6-10a	1,158,400	0.5	501,100	0.4	374,200	0.6		
MF 10a-3p	1,058,100	0.4	468,700	0.4	326,900	0.5		
MF 3-7p	950,600	0.4	389,500	0.3	286,600	0.4		
MF 7p-12m	355,400	0.1	129,000	0.1	93,900	0.1		
MF 12m-6a	125,600	0.0	46,300	0.0	42,100	0.1		
MF 6a-3p	1,102,800	0.4	482,900	0.4	348,000	0.5		
MF 6a-7p	1,056,200	0.4	454,400	0.4	329,200	0.5		
MF 6-10a/MF 3-7p	1,054,300	0.4	445,400	0.4	330,400	0.5		
MF 6a-12m	866,200	0.3	366,500	0.3	265,100	0.4		
Sat 6-10a	594,300	0.2	251,600	0.2	170,000	0.3		
Sat 10a-3p	874,000	0.3	375,600	0.3	225,200	0.4		
Sat 3-7p	631,700	0.2	257,900	0.2	162,300	0.3		
Sat 7p-12m	313,100	0.1	124,700	0.1	73,300	0.1		
Sat 12m-6a	94,300	0.0	37,600	0.0	26,600	0.0		
Sat 6a-12m	602,300	0.2	252,300	0.2	156,500	0.2		
Sun 6-10a	422,200	0.2	177,700	0.2	115,400	0.2		
Sun 10a-3p	599,500	0.2	258,300	0.2	149,300	0.2		
Sun 3-7p	506,000	0.2	217,300	0.2	128,100	0.2		
Sun 7p-12m	235,500	0.1	92,100	0.1	53,100	0.1		
Sun 12m-6a	73,600	0.0	26,100	0.0	19,800	0.0		
Sun 6a-12m	438,100	0.2	184,900	0.2	110,600	0.2		
SS 6a-12m	522,800	0.2	219,800	0.2	133,600	0.2		
MSu 6a-12m	768,100	0.3	324,900	0.3	227,400	0.4		

Demo Summary Report

Suppliers often use this report when new survey data comes out or when creating a new lineup, to see national audience estimates for their shows across many commonly-sold demos... on a single page.

Types of Reports

AQH, Gross Impressions, Cume, and AQH & Cume, for Nationwide (DMA), or Metro (MSA) PPM & Diary.

Custom Demographics

Use predefined or custom lists of demos.

Schedules (Times & Spots)

Assign times and spots manually, or use stored times and spots (either from lineups or proposals).

Extra Schedules

Compare audience totals for stored schedules to extra schedules and/or extra dayparts side-by-side.

Print/Export Reports

Can be printed to paper-printers or PDFs (for email), or exported to a CSV text file for use in programs like Microsoft Excel & Word. This CSV export can also be imported into traffic systems (like Counterpoint).

Daypart Summary Report

Suppliers often use this report when new survey data comes out or when creating a new lineup, to see national audience estimates for their shows across many commonly-sold dayparts... on a single page.

Compare Demographics

Compare audience totals for different demographics across your dayparts side-by-side.

Types of Reports

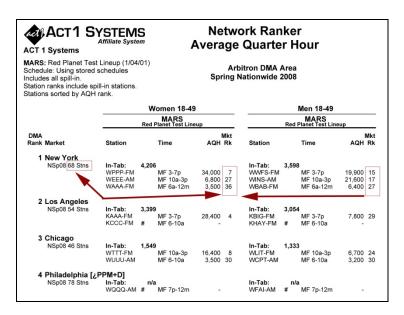
AQH, Gross Impressions, Cume, and AQH & Cume, for Nationwide (DMA), or Metro (MSA) PPM & Diary.

Control Dayparts

Use predefined or custom lists of dayparts.

Print/Export Reports

Can be printed to paper-printers or PDFs (for email), or exported to a CSV text file for use in Excel & Word.



Network Ranker Report

How many of my stations fall within the Top 10 in their respective markets? This report can answer that, and also shows each individual station's audience rank relative to all other stations in that market (based on the daypart used).

Multiple Lineups & Demos

Compare multiple lineups and demos side-by-side. This also clearly identifies markets where one lineup has stations and another lineup does not.

Types of Reports

AQH, Cume, and AQH Share, for Nationwide (DMA), or Metro (MSA) PPM & Diary.

ACT1	Systems Affiliate System

Trend Report Average Quarter Hour

Arbitron DMA Area Persons 25-54

ACT 1 Systems

MARS: Red Planet Test Lineup (1/04/01) Includes all spill-in.

		NSp08		NFa08			NSp09			Average	
DMA Rank Market/Station/Schedule		AQH		AQH	%Chg		AQH	%Chg		АQН	Net %Chg
1 New York				[CHMPG]			[¿PPM+D]			[¿PPM+D]	
Pop:		8,890,300		8,828,200			8,828,200			8,848,900	
In-Tab:		8,100		3,887			3,710			5,232	£2 1=2
WAAA-FM MF 6a-12m		10,000		7,500	-25.0		9,400	+25.3		9,000	-6.0
WEEE-AM MF 10a-3p		39,400		41,000	+4.1		26,400	-35.6		35,600	-33.0
WPPP-FM MF 3-7p		53,300		39,800	-25.3		38,500	-3.3		43,900	-27.8
TOTAL		102,700		88,400	-13.9		74,300	-16.0		88,500	-27.7
2 Los Angeles				[¿PPM+D]			[¿PPM+D]			[¿PPM+D]	
Pop:		7,643,400		7.644.200			7,644,300			7,644,000	
In-Tab:		6,204		3,047			2,921			4,057	
KAAA-FM MF 3-7p		35,000		37,900	+8.3		49.200	+29.8		40,700	+40.6
KCCC-FM MF 6-10a	#	-	#	-	-	×	3,600	_0.0	×	1,200	-
TOTAL		35,000	"	37,900	+8.3		52,800	+39.3		41,900	+50.9

Trend Report

This report shows how audience delivery for multiple lineups varies across a span of multiple surveys.

Individual Books or Average

Shows change across individual books as well as the option to show the average for all (selected) books.

Types of Reports

AQH, Cume, and AQH Share, for Nationwide (DMA), or Metro (MSA) PPM & Diary.

Multiple Markets

This report shows audience on a station-by-station and market-by-market basis, along with different levels of multi-market and national summary estimates.

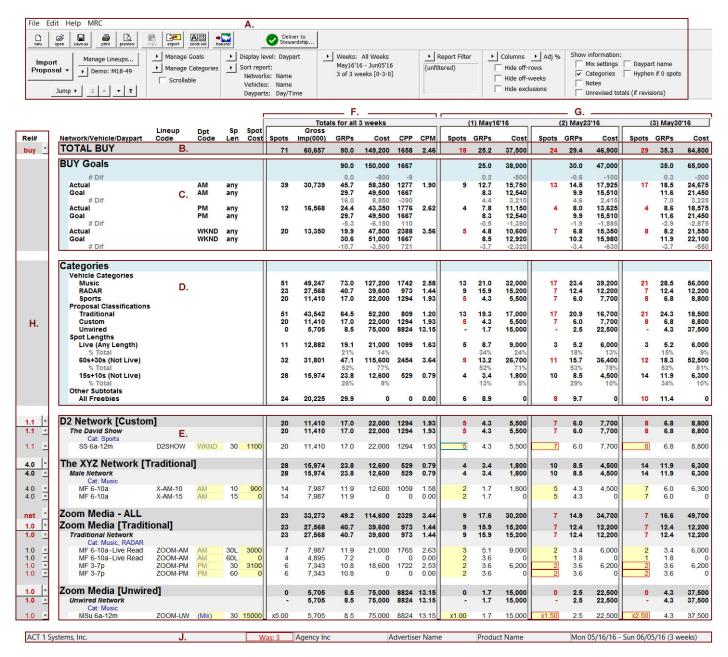
Multiple Demos

Multiple demos may be selected in this report.

Multi-Week Proposals/Schedules & "Buy Sheets" (The ACT 1 Planner Interface)

Suppliers can use ACT 1's Planner application to create (or enhance) their national proposals to respond to RFPs in the buyer-desired "XML Proposal" format.

Buyers can use ACT 1's Planner application as a "Buy Sheet" to combine multiple proposals (from different suppliers) to plan their buys, meet advertiser goals, and aggregate proposals across different radio types.



- A. Header: Import proposal(s), set goals, set week groups. Transfer proposal schedules to ACT 1 audience reports.
- B. Buy Total: The sum of all imported and included suppliers, vehicles/properties and dayparts.
- C. Buy Goals: Total delivery and delivery by daypart, comparing the "actual" delivery against defined "goal" delivery.
- D. Categories: Delivery by type of proposal, by type of property, by spot length, by live/voice read, by cost, etc.
- E. **Supplier Proposal(s):** Rates and multi-week schedules of imported supplier proposals.
- F. Totals for X Weeks: The sum of all weeks being shown (either all proposed weeks or custom-defined week groups).
- G. Individual Weeks: The spots, audience and cost of individual weeks proposed. This section scrolls horizontally.
- H. Other Features: Proposal version #, status (hold/order), initiatives/campaigns, classifications, and many options.
- J. Footer: Shows info about the buy, and what a selected proposal rate or spots "was" prior to being adjusted.

Transferring Proposal Schedules to ACT 1 Audience Reports

Planner can quickly and easily "**Transfer**" supplier proposal schedules to other ACT 1 reports, <u>without</u> having to manually rebuild schedules. Clients have the flexibility to transfer the entire buy or any custom subset or portion of the buy (such as just one initiative/campaign or specific weeks of an upfront, just one supplier's proposals, etc.).

